

							CUSTOM		JADE		MS	
							CABLE		COMM		CABLE &	
	ANECO		ASE		A-Tech		INDUSTRIES		INC.		WIRE	
		%		%		27%		%		%		%
	Unit	Discount	Unit	Discount	Unit	Discount	Unit	Discount	Unit	Discount	Unit	Discount
Item	Labor	or	Labor	or	Labor	or	Labor	or	Labor	or	Labor	or
Number	Cost	Cost +%	Cost	Cost +%	Cost	Cost +%	Cost	Cost +%	Cost	Cost +%	Cost	Cost +%
58	\$32.50	C= 10	\$30.00	C+10%	\$33.00	C-27%	\$28.00	C+15%	\$36.78	C+10%	\$42.00	C+20%
59	\$38.00	C+10	\$45.00	C+10%	\$49.50	C-27%	\$35.00	C+15%	\$55.17	C+10%	\$63.00	C+20%
60	\$35.00	C+10	\$30.00	C+10%	\$33.00	C-27%	\$28.00	C+15%	\$36.78	C+10%	\$42.00	C+20%
61	\$40.00	C+10	\$45.00	C+10%	\$49.50	C-27%	\$35.00	C+15%	\$55.17	C+10%	\$63.00	C+20%
62	\$32.50	C+10	\$30.00	C+10%	\$33.00	C-27%	\$28.00	C+15%	\$36.78	C+10%	\$42.00	C+20%
63	\$32.50	C+10	N/C	N/C	N/C	N/C	\$28.00	C+15%	\$36.78	C+10%	\$42.00	C+20%
64	N/C	C+10%	N/C	C+10%	N/C	C+18%		C+15%		C+10%		C+20%
TOTAL	\$210.50		\$180.00		\$198.00		\$182.00		\$257.46		\$294.00	
	MIAMI		QUALITY		TELECOM		TOTAL		TTM			
	BUSINESS		COMM		ENGINEERING		CABLING		INC			
	TELEPHONE				CONSULTANTS		SOLUTIONS					
		%		%		%		%		%		%
	Unit	Discount	Unit	Discount	Unit	Discount	Unit	Discount	Unit	Discount	Unit	Discount
Item	Labor	or	Labor	or	Labor	or	Labor	or	Labor	or	Labor	or
Number	Cost	Cost +%	Cost	Cost +%	Cost	Cost +%	Cost	Cost +%	Cost	Cost +%	Cost	Cost +%
58	\$37.50	C+10%	\$45.00	C+1%	\$33.00	C+18%	\$30.00	C+10%	\$35.00	C+10%		
59	\$45.00	C+10%	\$65.00	C+1%	\$49.50	C+18%	\$45.00	C+10%	\$42.00	C+10%		
60	\$45.00	C+10%	\$55.00	C+1%	\$37.00	C+18%	\$30.00	C+10%	\$35.00	C+10%		
61	\$48.00	C+10%	\$80.00	C+1%	\$55.50	C+18%	\$45.00	C+10%	\$42.00	C+10%		
62	\$37.50	C+10%	\$45.00	C+1%	\$33.00	C+18%	\$30.00	C+10%	\$35.00	C+10%		
63	\$37.50	C+10%	N/C	N/C	N/C	N/C	\$30.00	C+10%	N/C	N/C		
64		C+10%		C+25%		C+18%	N/C	C+10%		C+10%		
TOTAL	\$250.50		\$290.00		\$208.00		\$210.00		\$189.00			